
TOUR EXAMPLE: INCENTIVE IN SPLIT

Number of participants: 225 (108/2 twin + 5/1 + 2 Junior Suite)

Tour dates: 13th – 25th of January 2019

INTRODUCTION

The historical importance of the Adriatic Sea trade route connecting Europe to Asia Minor until the 17th century can be read in the rich history of the cities on the Croatian coast. Croatia has one of the highest concentrations of islands in the world so ships followed its coastline looking for protection from the high seas. The origin of Croatian cities often goes far back in antiquity and Split is the most remarkable example.

The origins of Split can be found in the building of a palace for the Roman emperor Diocletian. This Roman palace has been continuously changed throughout history, each era leaving its mark and creating this magma of architectural styles in constant turmoil, which today is the centre of the second largest city in Croatia and the second port of the country. Its paradoxical state of preservation has earned it the UNESCO World Heritage status. Split is above all an original monument because it is alive!



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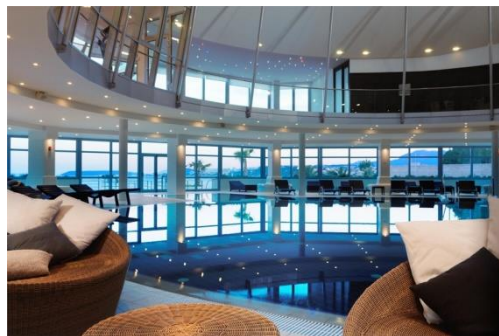
Tel : 00 385 (0) 99 33 33 002

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HOTEL LE MERIDIEN LAV 5* PODSTRANA

This hotel is located 7km from the city of Split. It is set on the seafront and boasts a private marina, a beach and a garden. From all the rooms of the resort you will enjoy a splendid view on the city of Split and the Dalmatian islands.

This luxury complex features 381 rooms, 8 restaurants offering different types of cuisine, numerous bars, a casino with 140 machines, 8 gaming tables, a private lounge and a disco bar hosting concerts. Le Meridien Lav offers a wide range of activities and a large wellness area. The hotel has the necessary infrastructure for meetings and congresses.



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PROGRAM

Day 1: Arrival at Split airport, Split (UNESCO)

10:20 a.m. Arrival at Split airport.

Meeting with 5 English - speaking local guides.

Transfer to the hotel by 5 tourist buses (49 seats)

Travel time: 30min

Option: welcome drink / refreshment (sparkling wine, juices and water with snacks), simultaneous fast check in.

Luggage will be brought to the rooms by the hotel porterage service.

01:00 a.m. Lunch in hotel restaurant with drinks package (1/4l of wine + 1/2l water + coffee or tea)

03:30 a.m. Transfer to the old town with 5 buses and 5 tour guides. Travel time: 15min

Walking tour of Split with 12 local guides, each taking a group up to 20 travellers.

Split is a unique living monument. The original Roman palace was repeatedly transformed throughout history, each era leaving a mark resulting in an astonishing fusion of architectural styles in constant turmoil. This apparently contradictory way of preserving the Emperor Diocletian's palace earned it UNESCO World Heritage status. Split today is the second largest city of the country and the largest passenger port.

During the visit, groups will take turns stopping at the renowned Bokeria wine bar, tasting 2 kinds of wine with smoked ham and Dalmatian cheese. Time at leisure.

Continue with 5 buses and 5 guides to the seafood restaurant called "Gusar", located by the sea in the small port of Marjan Bay between the hill of the same name and the famous stadium Poljud, stronghold of the Hajduk soccer club.



Menu

Starter 1: fish soup

Starter 2: mussels with olive oil, garlic and parsley

Main dish: dentex filet in capers sauce with flavoured and grilled polenta

Dessert: chocolate mousse

Beverage package (1/4l of wine + 1/2l of water + coffee or tea)

Option : three dalmatian musicians performing traditional songs (guitar, cello, accordion) .

Return to the hotel.



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Day 2: Teambuilding and gala evening

Breakfast.

Participants will be divided into two groups of 112/113 people.

Participants will be divided into two groups of 112/113 people. Participants choose 2 out of 3 half-day options. One group will therefore make a choice while the other group will take the one which is left and after lunch, they will reverse the activities.



Option 1: Cocktail of different sports activities (jeep, paintball and bicycle)

Meeting with the tour guide at the hotel reception.

Trip with 3 buses and 3 guides to the Mosor mountain plateau near Split in the village of Šestanovac, upstream from the Cetina river canyon.

Travel time: 40min

Each team chooses its champions for the following three activities:

- Paintball in an abandoned stone village (maximum 40 people)
- Mountain biking (maximum 40 people)
- Jeep (maximum 40 people), vehicle: Land Rover Defender



The territory of the contest corresponds to the territory of the former Republic of Poljice, a small and very original historical system which was developed and launched from 12 villages during the Middle Ages, containing a political system that was very close to a real democracy. Their unity had enabled them to resist powers like the Ottomans and the Venetians, preserving their independence throughout history until the 19th century with the arrival of Napoleon. This system is studied in France as part of political studies at the Sorbonne and has inspired philosophers like Thomas More.



All the activities are supervised by instructors and participants get all the necessary safety equipment.

Option 2: Ladybug / oldtimers rally

For the rally, 30 vehicles for 115 people are waiting outside the hotel.

The teams receive a route file with places to be found, all in the form of puzzles. They will travel between Trogir and Makarska in 6-8 stages along the designated coastal scenic route. At each stage, corresponding to a particular point of view or site, there is an agent from the travel agency Sveta Ana who will measure the time taken. This formula also allows you to discover the region in a fun way.



Option 3: Ziplines

Depart from the hotel with 3 buses and 3 English - speaking guides to a restaurant in the canyon of the Cetina river near Omiš. Travel time: 2h

Small vehicles will take travellers in groups of 10 to the Podašpilje site. Instructions, handing out of the equipment and exercise on a zipline (30min). Walk to the starting point. Duration: 10min

Two instructors accompany each group.

Descent on the zipline system. There is a series of 8 ziplines representing a total length of 2100m. The longest is 700m, at a height of 150m above the ground. Return to the meeting point to take the vehicle that brings the group to the restaurant is also done by a short 10-minute walk.

Minimum age: 6 years old

Maximum weight: 140kg

Ziplines and the small steps do not require any particular physical ability. It is not strenuous.

The zipline excursion lasts approximately 2 hours 30 minutes.



Lunch of traditional specialities in the Kaštil Slanica restaurant in the Omiš canyon, an ancient small stone fortress that was used by the pirates of Omiš, by the river.

Menu

Starter: vegetable risotto

Main dish: grilled trout with vegetables

Seasonal salad

Dessert: pancakes

Beverage package (1/4l of wine + 1/2l of water + coffee or tea)

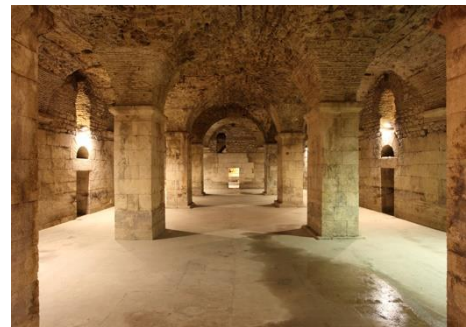


Return to the hotel and time at leisure.

08:00 p.m. Transfer with 6 buses and 6 tour guides to Split city centre. Travel time: 15min

Gala evening: Part of Diocletian's cellars are privatised for the event

The cellars of Diocletian's palace are the main monument of the city of Split. The Roman refugees from the destroyed Croatian city of Salona, while taking over the palace from the Emperor Diocletian, used the palace substructures to throw away their rubbish, which petrified over time, driving the palace cellars into oblivion. It was only after the bombing of World War II that the cellars were unearthed in an exceptional state of preservation. The layout of the cellars being exactly the same as the Diocletian rooms, the cellars thus allow us to have an accurate reading of the palace and to live in the same spaces as the emperor Diocletian himself in the 3rd century AD. Immerse yourself in ancient history in a unique site!



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Aperitif in a cellar room of the Diocletian's Palace.

Option: Welcome speech by an actor disguised as Diocletian, escorted by two extras dressed in Roman armour, as well as the announcement of the results.

Dinner in another room with a DJ for musical entertainment with light displays. Round tables with chairs covered in white decorative sheets and flower arrangements. Multi-colour lighting and electrical displays for the DJ.

Menu

*Starter 1: Dalmatian smoked ham with herbal cheese, tuna
pâté, marinated shrimp*

Starter 2: vegetable soup

Main dish 1: venison-style game with gnocchi

*Main dish 2: grilled amberjack fillet with Dalmatian Swiss
chard, salad*

Dessert: chocolate and fruit cake

Drinks: 1/2l of wine + 1/2l water + coffee or tea



Continue the evening with music and dancing.

Bus transfers are arranged at midnight, 01:00 a.m. and 03:00 a.m.

Show option: During the evening, the results of the teambuilding contests may be announced by a disguised guide: Either as a Roman emperor with actors dressed as legionaries providing a short demonstration of sword fighting

Or

maybe, see if the Games of Thrones seat is retained by Princess Daenerys with a small dragon on the shoulder, or more other options like

- It is much more impressive to see Daenerys escorted by beautiful maids of dazzling purity
- More terrifying is to see her surrounded by alive human-sized dragons (character with mask and latex gloves, with crocodile skin armour and wings)
- Sword fight between Jon Snow and Jaime Lannister / Jon Snow wins and kisses Daenerys
- Arrival of a White Walker (character with mask and latex gloves, in armour) at the end of the aperitif which pushes travellers towards the restaurant to take refuge with Daenerys who calls them
- possibility of having an Iron Throne for travellers to take photos in, everyone having their long-held dream come true!
- Dothraki juggler with flaming torches and sticks

Photos taken for the presentation were chosen from the Game of Thrones animations.



Day 3: Trogir (UNESCO) - Mustang farm in Sinj – departure from Split airport

Breakfast.

09:30 a.m. Departure for Trogir with 6 buses and 6 guides. Travel time: 30min
Easy-going walking city tour with the 6 guides.

Trogir is located on a small island very close to the mainland, connected by a bridge. Trogir is an ancient Greek colony founded in the 4th century BC. Its commercial past can be read in the rich architecture of its palaces and its cathedrals. The charm of the old town is also in getting lost in its maze of twisted alleys where the past coexists with the present. This beauty, expressed in each moment, explains its classification by UNESCO and the discovery of the bas-relief of the Greek god Kairos, god of the happy moment ... but beware: he runs very fast!

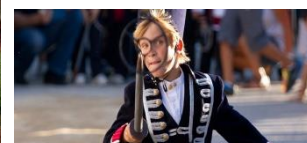


Continue towards the hinterland of Split in the Dalmatian plateau of the municipality of Sinj to the Mustang farm. Travel time: 1h

As the name suggests, it specializes in horse breeding. It also has a pétanque field and a soccer field with a sports course in nature. The Sinj region is still today known for the breeding of horses and bulls. Each year, bull fights take place and that's a point of pride for the breeders. But above all, it is the Alka competition which the families are most proud of. This is a skilful game on horseback where the rider must spear as many hanging metal rings as possible. You can't run for political office without being Alka champion in Sinj.

We can also organize the demonstration of Alka games or bull fights (two dominant bulls fight each other, no human intervention, it's just to decide which is the strongest one, there are no injuries!!!!).

Traditional « under the bell » specialties lunch.



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The meal reveals the typical „under the bell“ cuisine: veal, lamb and potatoes are put on a metal platter, on a bed of embers and covered with a metal bell-shaped lid. The meal is cooked for 3 hours in the stew. Food becomes crisp on the surface but melts on the inside. Enjoy good local wine and experience true gastronomical pleasure!

Menu

Aperitif

Starter: smoked ham and the Sinj cheese

Main dish: veal and lamb with potatoes cooked under the bell

Dessert: homemade cake

Beverage package (1/4l of wine + 1/2l of water + coffee or tea)



Continue to Split Airport. Travel time: 45min

05:00 p.m. Departure flight.